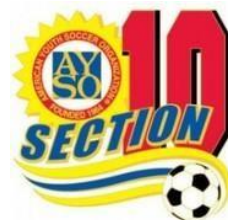




*Area10W Board Meeting  
Tuesday March 14<sup>th</sup>, 2023*



1. Meeting called to order at 7:11 p.m.
2. Meeting attended by: Dave Howells - AD, Cindy Elliott ARA, Eric Dettloff ACA, Lisa Dettloff, AT, Damian, ATD/IRD, Chris Ruffinelli ACT, Andy Roteman ACT, Alex Diaz AMA, Keith Roberts ARI, Megan Ruffinelli, 39 RC, Jeannette Rossling 68 RC, Yolanda Beltran 82RC, John Maloney 122RC, Loring Navarro 148RC, Arnold Munoz 242RC, Scott Barradas 304RC, Dan Runhaar 683RC.
3. Motion to approve February 2023 minutes, 1<sup>st</sup>- Scott Barradas, 2<sup>nd</sup> John Maloney. Motion approved unanimously.
4. Motion to approve Agenda, 1<sup>st</sup> John Maloney, 2<sup>nd</sup> Scott Barradas. Motion approved unanimously.
5. Area Director Dave Howells:
  - 1) Area/ Regional Administrative
    - a. **Budget**- Due April 1. With costs rising substantially Section 10 will be raising their 16/19U, League and All-star championships an additional 50.00 per team. Area will have to follow suit in order to cover our expenses. Room and board for staff/ referees, player awards, etc. Area operating costs have grown also. Regions should budget for an increase up to 2.00 per player for operational costs and an additional 50.00 per team for playoffs/ championships.
    - b. **Calendar**- Region calendars should be completed A.S.A.P. Please forward your coach and referee training dates to Eric and Cindy. We want to give our volunteers every available chance to complete their training. Any Intermediate and Advanced Coach trainings must be coordinated through Eric and Chris before a roster is pulled in AYSOU. Advanced Referee trainings must be coordinated through Keith Roberts (ADRI) and Cindy.
    - c. **Regional Policies and Procedures Addendums**- Due to Area May 1<sup>st</sup>. This includes your refund policy, post season rules addendums, etc.
  - 2) Section 10 Updates and Information
    - a. **QuickBooks- Divvy**- Divvy- Make sure you add "Notes" to your Transaction Details. To make this a required field go to "Settings"

“Custom fields”, click on “Notes” and change “Require\*” to “Always”. Click “Update Field” to save. Update to what's coming from Section 10. The AYSO office has not been very clear on what S/A/Rs are to post in their financials. Section is being pro-active. QBO- Under the "My Accountant" menu "Shared Documents" we will be required to upload our monthly bank statements, monthly Divvy statements, budget and the board meeting minutes that shows the Board approved the budget.

- 3) Section 10 Championships/ Western State Championships
  - a. **League and All-Stars-** Our league and All-Star teams fared well at the Section Championships. We had one B10U All-star team from Santa Barbara and one G14 EXTRA team from Fillmore attend the WSC.
- 4) **EXPO-** Hotel\_Rooms for EXPO\_are just about sold out. Be sure you and your teams sign up for classes in AYSO. Instructions on how to sign up are posted on the ayso.org website.
- 5) **NAGM-** No detailed information has been posted on the ayso.org website at the moment (hotel rates, etc). Airfares to Atlanta are steadily increasing. It may be advantageous to start looking for the best deal now.

## 6. Staff Reports:

### a. Treasurer – Lisa Dettloff

Bank Balance : \$ 63,303.08

Deposit	20.00
	<hr/>
	\$ 63,323.08

### Outstanding Checks:

#1067- BK Sports	\$ 450.45	
#1070- BK Sports	328.19	
#1073- Rodriguez mileage	327.50	
#1074 - Cardona mileage	319.64	
#1076 - Zepeda mileage	290.82	
#1077 - Moorpark R363	4,694.55	
All-stars		
#1078 - Section 10 (League and All-stars)		9,750.00

Total outstanding               \$ 16,161.05

Adjusted Bank Balance - \$ 47,162.03

b. Coach Administrator – Eric Dettloff

Eric is putting together a central coach training schedule on the Band App. Eric, Andy and Chris will be working on the training schedule at EXPO. RC's Please let Eric know if you would like to added to the Bank App.

c. Referee Administrator – Cindy Elliott

- Congratulations to the following Referee Upgrades
- William (Liam) Hickey (122)
- Marcos Garcia (39)

- Upcoming Training

- o Intermediate Referee Course – May 10 & 13

- o Advanced Referee Course – September 6, 7 & 10

- o Youth Regional Referee Course – August 12

- o Youth Regional Referee Course – August 19

- o Youth Intermediate Referee Camp – July 12-14

- Welcome Keith Roberts as Area Director of Referee Instruction

d. Programs Director – Damian Cardona

Nothing to report at this time.

e. CVPA/ VIP- Cathy Gintjee

Absent

f. Area Management Administrator – Alex Diaz

Welcome back to Alex! Ryan Clark, SMA reached out to Karen Mihara for a list of volunteers who are management instructors

because they were short on instructors for EXPO. Coming soon will be in-person Dispute Resolution and Due Process which was requested by Megan. Yolanda and others are interested in both of these courses as well. These courses are highly recommended for all board staff.

g. Safety Director – absent

#### 7. . Regional Commissioner Reports:

R39 – Megan Ruffinelli – Things are going okay. Next board meeting is Wednesday, March 15. Going to be voting on the Budget. Going to vote on the P & P's in 2 sessions (March and April) so that Registration can open on April 1. There are 14 volunteers attending EXPO. Region calendar is complete except for a few referee training sessions that are going to be added.

R683 – Dan Runhaar – They approved their budget on Monday, March 13. They are opening their registration on April 15. Needs a new CVPA.

R68 – Jeannette Rossling - Their fields are water-logged. They have 11 volunteers attending EXPO. Getting ready for Strawberry Cup. The Girl's teams are full and the Boy's teams are at 80%. Finishing up their budget. The contractor for PV fields has quit. It will be 8 months before a new contractor will be in place.

R304 – Scott Barradas – They had their board meeting last week and approved their P & P's. Will need both Dave Howell's and Rich Pagliari's signatures. They are opening up their registration on April 15. Will be working on their budget this weekend at EXPO. Going to do a 16/18 combination division as well as a 16U division so hopefully this will increase their player numbers this year and allow some more players to play. They have 14 volunteers attending EXPO. OSF is at the end of April. 14UG's teams seem to be the most popular team division already signing up. They have their tournament application online. They have 2 National teams, 14UG and 10UG. Their calendar is mostly complete. They are going to be able to apply to reserve their fields on April 3. CVPA is trying to keep the expired background checks with Sterling Volunteers up-to-date, which is a very time consuming process.

R82 – Yolanda Beltran – They are working on their budget. Next board meeting will be March 22. They have 3 attending EXPO. They are working on the fields for Isbell school as the new fields will not be ready until 2024.

R242 – Arnold Munoz – Board meeting being held on Wednesday, March 15. Their budget is done. They are working on their calendar and P & P's. Their registration will be opening up on March 15. They have 3 National teams – 10UG, 12UG and 14UG. They had lots of fun at the Western States games held in Moorpark.

R122 – John Maloney – Board meeting was held on Monday, March 13. Their registration will be opening on April 17. John is remaining on as RC. John recommends other RC's to delegate as many duties as possible to willing volunteers to make the job of RC a little easier. They only have 4 volunteers attending, which is a decline from previous years. They are finishing up their budget as well as their region calendar.

R148 – Loring Navarro – Opening registration on April 1. They are finalizing their budget and will be voting at their board meeting on Thursday, March 16. They are working on their region calendar. Loring is planning on working with Cindy and their referee instructor's certifications. They have 6 volunteers attending EXPO.

#### 8. New Business – Dave Howells, AD

Area Q has requested teams to scrimmage for their 12UG's National team. R122 and R242 have National teams available to scrimmage. R39 and R304 have tournament teams available to scrimmage.

Code 5701 – Line item in Quickbooks (Payments to AYSO). If anyone is missing this, please talk to Chelsea at National to get it added to your chart of accounts (under Bookkeeping). This is a pass through account.

#### 9. Old Business – Dave Howells, AD

Discussed Area League and All-star dates for the calendar. The general consensus last month was voted upon 8-1 in favor of leaving the Area League tournament dates as November 18 and 19, 2023 and being held at Kimball and

Huntsinger parks in Ventura. R122 has issues with getting players to be available for these dates as their schools are out for vacation that week. There are 7 of 9 regions who have dates available for fields in December and January for all-stars. Ventura fields are not available in Dec. and Jan. Possibly move the all-star dates to December 2 & 3 (Rain dates December 9 & 10). Scott is looking into reserving dates as well.

The all-stars tournament dates of January 20 and 21, 2024 (Rain dates – Jan. 27 & 28, Feb. 3 & 4). These dates were approved last month.

Megan is submitting for the field permit dates for November 18 & 19, 2023.

Dates to be determined at next month's board meeting being held on April 11.

#### 10. New Business –

John Maloney – “What do you call an Irishman that bounces off the wall?”  
“ Rick O’Shay!”

11. Motion to adjourn meeting at 8:21 p.m. 1<sup>st</sup> Scott Barradas, 2nd John Maloney. Unanimously approved.